

Business Strategy and Managing Strategic Risks

**December 8-9, 2015
The Rendezvous, Taj Mahal Palace
Colaba, Mumbai**

Program Schedule

Time	Session	Speaker
December 8 (Day 1)		
8:45 - 9:00 AM	Registration	
9:00 – 9:05 AM	Welcome Address	G Gopalakrishna Director CAFRAL
9:05 – 9:20 AM	Participant Introduction	
9:20 – 10:45 AM	Introduction and Concepts <ul style="list-style-type: none"> ➤ Strategy, Business Models, Customer Segment Approach, Types of Strategies ➤ Group Exercise on New Strategy For Westpac Bank. 	Dr. Patrick McConnell Honorary Fellow <i>Macquarie University Applied Finance Centre, Sydney, Australia</i>
10:45 – 11:15 AM	Tea Break	
11:15 AM– 12:45 PM	<ul style="list-style-type: none"> ➤ Why Strategies fail ➤ What is Strategic Risk and Who is Responsible? 	Dr. Patrick McConnell Honorary Fellow <i>Macquarie University Applied Finance Centre, Sydney, Australia</i>
12:45 – 1:45 PM	Lunch	
1:45 – 3:15PM	Case Studies on Strategic Positioning Risk <ul style="list-style-type: none"> ➤ Lehman Brothers ➤ Royal Bank of Scotland ➤ Anglo Irish Bank <p>Group Exercise on Credit Suisse's New Strategy</p>	Dr. Patrick McConnell Honorary Fellow <i>Macquarie University Applied Finance Centre, Sydney, Australia</i>
3:15 – 3:45 PM	Tea Break	
3:45 – 5:15 PM	Case Studies on Strategic Execution Risk <ul style="list-style-type: none"> ➤ Egg Plc ➤ Deutsche Bank ➤ Barclays Bank <p>Discussion of lessons learned</p>	Dr. Patrick McConnell Honorary Fellow <i>Macquarie University Applied Finance Centre, Sydney, Australia</i>

Time	Session	Speaker
December 9 (Day 2)		
9:00 – 10:30 AM	Technology Innovation Models of Technology Adoption and Core Systems Replacement Case Studies on Strategic Risks linked to Technology <ul style="list-style-type: none"> ➤ Cooperative Bank, UK ➤ Commonwealth Bank of Australia 	Dr. Patrick McConnell Honorary Fellow <i>Macquarie University Applied Finance Centre, Sydney, Australia</i>
10:30 – 11:00 AM	Tea Break	
11:00 AM– 12:30 PM	Lessons Learned from Case Studies Group Exercise on New Technology Adoption Strategy	Dr. Patrick McConnell Honorary Fellow <i>Macquarie University Applied Finance Centre, Sydney, Australia</i>
12:30 – 1:30 PM	Lunch	
1:30 – 3:00PM	Concepts of Strategic Risk Evaluation and Pre-Mortem Introduction to the new strategy of Deutsche bank Pre-Mortem Exercise on Deutsche Bank	Dr. Patrick McConnell Honorary Fellow <i>Macquarie University Applied Finance Centre, Sydney, Australia</i>
3:00 – 3:15 PM	Tea Break	
3:15 – 4:00 PM	Group Presentations and Lessons Learned	Dr. Patrick McConnell Honorary Fellow <i>Macquarie University Applied Finance Centre, Sydney, Australia</i>
4:00 – 5:00 PM	Introduction to IndusInd Bank Formulation of IndusInd Bank Strategy followed by a Q & A session	Smita Aggarwal <i>Senior Program Director CAFRAL</i> Romesh Sobti MD & CEO <i>IndusInd Bank</i>
5:00 – 5:30 PM	Recap and Conclusion	Dr. Patrick McConnell Honorary Fellow <i>Macquarie University Applied Finance Centre, Sydney, Australia</i>